

Gabrielle Fontaine, PB presents...

"Effective Networking Made Easy"

With Networking Expert, Karen Frank



Teleclass Handout

The four most dangerous words in the world are _____

_____ !

Remember to _____ your _____

_____ to be a successful _____

_____.

The first element of successfully speaking about your business is connecting to

your _____

My Vision:

To decide what to say to get the results I want, I should speak from my

_____ not from my _____

I should stay away from the words _____ and

_____.

If I compete on _____ then

_____ doesn't matter.

If I compete on _____ then _____

doesn't matter.

My clients do not know what _____ is.

If I feel that I need to say _____ I should

describe what it is _____ so that they are able to understand what I
am offering them.

Testimonials are important because they are _____ - _____

What problems do I solve for my clients?

To calm my nervousness when I am networking it is important to remember that I am never _____ to _____ I AM

_____ **for the** _____
_____.

Who are my clients?

Who is my dream client?

The three things I should never say while I am networking are

_____ and
_____ because they are

Who knows lots of my clients/dream clients?

To reach the largest number of new prospects effectively remember to seek

_____ or
_____ - people

who know _____

Some simple networking tips:

- Be _____
- Bring _____
- Don't hang out _____
- _____ more than you _____

Special Teleclass-Only Offer!

Karen Frank's

Secrets To Success In 30 Seconds

Home Study Course

**Master networking skills and develop your own
30-second infomercial!**

Here's just some of what you'll discover:

- How to create infomercials for every aspect of your business that you can use in any situation to draw new clients to you like a magnet
- The killer marketing formula that will show you exactly how to create laser marketing copy for sales letters, your website and any other marketing materials you use for your business
- The secret to promoting your business with 100% confidence every time, no matter who you're talking to
- The Do's and Don'ts of networking you **NEED** to know before you ever say a word, or you'll risk destroying your reputation

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If you try to buy through the regular sales page for this product, you'll pay more than \$200! Special pricing is ONLY available for registered teleclass participants.

About Karen Frank



Karen Frank founded Miss Karen's Productions over four years ago. What began as a one-person operation providing content for websites, videos and elevator speeches, has now expanded into a complete training company specializing in spoken word communications.

Karen training programs and workshops are both educational and entertaining. She specializes in teaching solo entrepreneurs how to network confidently in any situation by focusing on the inner passion they have for their business.

Learn more about the networking resources Karen has to offer at her website: www.misskarensproductions.com